



### Proposal for Partnership

Quote Number	00006731	Created Date	10/16/2018
Quote Name	Grade AI, All - IM - CUSTOM PD - Nov. 1	Expiration Date	10/31/2018
Contact Name	John Drake	Account Name	Newport Mesa Unified School District
		Bill To	2985 Bear St Costa Mesa, CA 92626

### Introduction

Open Up Resources is pleased to submit this proposal for partnership. We are poised to deliver a best-in-class solution that suits your approach to teaching and learning mathematics.

The following quote outlines pricing for the requested materials and services; please contact us should your needs change.

We will confirm this order upon receipt of your purchase order(s).

Thank you!

Product	Product Code	Sales Price	Quantity	Total Price
HS BETA PILOT: IM Custom In-Person One Day	IMHS2018_Cust_1	\$4,500.00	1.00	\$4,500.00
Subtotal				\$4,500.00
Tax				\$0.00
Shipping				\$0.00
Shipping Tax				\$0.00
Grand Total				\$4,500.00

### Terms & Conditions

#### Pricing Information:

- All prices are in US dollars and valid for 30 days from the date of this proposal. After this time period, prices, products, and services are subject to change without notice.
- Taxes have been estimated based on Open Up Resources' understanding of applicable taxes in your school's location. They will be confirmed at the time of invoicing.
- Note: This is a cost proposal, not a formal contract.

#### Shipping and Handling Charges:

- All orders for printed books will be billed 8% of purchase price to account for shipping charges within the **Contiguous United States**. **All orders for Alaska and Hawaii will be charged shipping based on weight and distance.** Exceptionally large orders will be billed by weight to account for shipping charges.
- Orders will be shipped via ground carrier, standard delivery. Additional charges will be applied to requested expedited shipments.
- Books are packed in cartons labeled with Grade and Unit Number. Pallets will be organized by the receiving school or district to aid in distribution to the appropriate locations. To minimize the number of pallets shipped per school, materials for more than one grade level may appear on a single pallet.

- Additional charges may apply; please contact your field specialist if you have special shipping or delivery requirements. Requests for shipping or product order changes after submission of your order will be accommodated whenever possible, though fees for re-direction may apply. Please contact your field representative to discuss the charges.

#### Ordering Information:

- Please submit your official purchase order, with authorized signature(s), electronically to your field specialist. Include:
- Your complete billing address and shipping address(es).
- A primary contact name, email address, phone number, title, school, district, street address, city, state, and zip code.
- The date by which the materials are needed.
- A copy of this proposal.
- Any additional special requirements for delivery.

#### Payment Information:

- We kindly request payment within 30 days. Open Up Resources is a 501C3 not-for-profit organization.
- Professional Development Services will be billed at the time of delivery of services.
- A 3% service charge will be applied for credit card payments.
- After 90 days, a fee of 1.5% per month will be charged on unpaid balances

#### Shortages and Damaged Materials:

Please inventory your materials upon receipt. Open Up Resources will replace damaged, missing, or incorrect materials from an order at no cost to the customer if notified within 30 days of the shipment arrival date.

#### Returns:

In most cases, Open Up Resources will refund returned materials that are unused and undamaged if notified within 30 days of the shipment arrival date. Please see below for more information on what materials can be returned.

Open Up Resources will accept returns of the following materials:

Complete sets of unused, undamaged student workbooks and teacher materials. Math Materials Kits **may not** be returned.

#### Warranty:

- Open Up warrants to the District that for one year from the date of purchase (the "Warranty Period"), all printed textbooks provided by Open Up pursuant to this RFP ("Textbooks") will be free from material manufacturing defects in material and workmanship that render such Textbooks unusable. To the extent that a material manufacturing defect that makes any Textbook unusable is discovered during the Warranty Period, Open Up will provide the District with a functionally equivalent replacement Textbook at no additional cost to the District. EXCEPT FOR THE WARRANTY SET FORTH ABOVE, OPEN UP MAKES NO WARRANTY WHATSOEVER WITH RESPECT TO THE TEXTBOOKS, INCLUDING ANY (A) WARRANTY OF MERCHANTABILITY OR (B) WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, WHETHER EXPRESS OR IMPLIED BY LAW, COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE OR OTHERWISE. THIS WARRANTY DOES NOT APPLY TO MATH MATERIALS KITS.
- The District must make best efforts to inspect books for material defects within 60 days of receipt to ensure timely replacement.
- Issues requiring warranty support may be directed to support@openup.org.

#### Professional Development Services

- **Non-Solicit Policy:** For customers purchasing Illustrative Mathematics (IM) professional development: during your engagement with Illustrative Mathematics and continuing 12 months after the last engagement, the customer agrees not to directly or indirectly: hire, employ, call on, solicit, recruit, or take away any of the IM's employees or independent contractors to work for any other person or entity; encourage any of the IM's employees or independent contractors to leave their employment with the IM; or attempt to hire, employ, call on, solicit, recruit, take away any of the IM's employees or independent contractors.
- **Expedited Scheduling Fee:** Customers may be charged an expedited scheduling fee up to \$500 per event when scheduling onsite professional development delivery to occur within 30 days of the date of purchase.

- **Cancellation, No-show & Rescheduling Policy:** Customers will be responsible for any travel and accommodation change fees actually incurred resulting from requests to change scheduled professional development delivery dates within 21 days of the originally scheduled date. Unforeseen events, weather-related or otherwise, that require unexpected district closures will be considered as cancellation charges are assessed. Every attempt to arrive upon an equitable solution will be pursued in these cases.
- **Copyright Terms & Conditions:** All professional learning materials are copyrighted by Illustrative Mathematics. After purchasing an Illustrative Mathematics professional service, we will grant you a license to edit, add to and share the applicable content with the educators in your school district as long as they are not being used for commercial purposes. To ensure our materials are used as intended, any of the content provided online must limit access to employees of your school district. As you share the materials within your district, you must give attribution to Illustrative Mathematics and identify any changes you made to the content.