

P&R Paper Supply Company, Inc.

Wholesale Distributors of Paper, Packaging, and Janitorial Supplies. Since 1965

Phone: 909-794-1108 - Fax: 909-794-1237 - www.prpaper.com - Email: info@PRPaper.com

May 14, 2019

Beach Cities Cooperative
Attn: Riki Pollard

Re: Extension of Paper Bid for 2019 - 2020 School Year

Dear Riki,

Thank you for the opportunity to renew your contract for the 2019-2020 school year.

After some serious thought and consideration P&R Paper has determined we will have to pass along the increases we accrued throughout 2018 and will be accruing throughout 2019 due to escalating raw materials, other manufacturing costs, rising freight costs, and government tariffs.

As you may already be aware, on September 17, 2018 President Trump announced a 10% tariff on approximately \$200 billion worth of imports from China, effective September 24, 2018. Unfortunately, this impacts certain items that we purchase for our customers. It is with great regret that we are obligated to pass these increases on.

P & R and our loyal manufacturers have done everything we can to absorb as much of these tariff increases as possible. Some manufacturers are filing for an appeal, while others are hoping to move production elsewhere (i.e. Taiwan).

Please know, we completely understand the seriousness of this issue and the impact it has on your district. We value our partnership with Beach Cities Cooperative and hope you can understand why we would need to pass these increases on during these trying times. Please feel free to contact our office with any questions.

Sincerely,

Colleen Curran

Colleen Curran

School District Sales Specialist

(909) 794-1108 xt 861

Confirmation from School/Cooperative

☒ Yes, I agree to the proposed extension

Saddleback Valley USD

School District/Cooperative Lead

[Signature]
Authorized Signature

Riki Pollard

Printed Name

Corporate Office
P.O. Box 590
1898 E. Colton Avenue
Redlands, CA 92374

Southern CA
1350 Piper Ranch Road
San Diego, CA 92154

Northern CA
2975 Volpey Way
Union City, CA 94587

Las Vegas NV
4432 Calimesa Street
Las Vegas, NV 89115



TRADE SUPPLIES
SPECIALISTS IN FOOD SERVICE PACKAGING

May 14, 2019

Riki Pollard- Director of Food Services
Saddleback Valley Unified School District
Bid No. #18-01

Re: Notice of the Intent to Extend Bid No. #18-01 Paper Products and Cleaning Supplies.

Dear Riki Pollard,


Individual Foodservice via Trade Supplies is willing to extend Bid No. #18-01 for the school year from July 1, 2019 through June 30, 2020. This extension is being offered to Beach Cities Nutrition Services Cooperative, leading district being Saddleback Unified School District.

If you grant this extension under the same contract terms, conditions and attached pricing, please sign and date this document below.

A copy of this letter will be returned to you once both parties have signed, and you have approved this extension.

Sincerely,
Keisha Hill
School Specialist

Trade Supplies/ Individual Food Services


Signature
Keisha Hill
School Specialist

5-2019
Date

Saddleback Unified School District


Signature
Riki Pollard
Director of Food Services
Beach Cities Nutrition Services Cooperative

5/15/19
Date