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This letter will confirm our decision to utilize Crown Castle Fiber in providing Newport-Mesa Unified School District's fiber optic wide area network during the next E-Rate funding year of July 1, 2020 through June 30, 2021, as documented in the attached 10 gigabit specifications and price quotation.

1. Final approval of next year's 2020-21 fiscal budget;
2. Contract confirmation by next year's school board;
3. Award of associated E-Rate funding.

Sincerely,

Ronald S. Kramer 1-13-2020
Ronald S. Kramer Date

Timothy D. Holcomb Date
Assistant Superintendent, Chief Operating Officer

Ronald S. Kramer
Associate General Counsel - Fiber

Frederick Navarro, Ed.D., Superintendent
2985 Bear Street • Costa Mesa • California 92626 • (714) 424-5000

Crown Castle Fiber/Sunesys 10 Gigabit Wide Area Network - All Sites

EXHIBIT A

Pricing Worksheet

Site	Address	Requested Connection	Class of Service	Type Of Connection Requested	Access Charge	CIR (Mbps)	Usage Charge	Monthly Lease Charges	One-Time Charges	Annual Charge	Specify Contract Term
All	See Site Location, in Proposal	10Gig	Layer 2	Fiber	Included	10,000					
							Total Monthly Recurring Costs	\$76,500	\$0	\$918,000	12 Months
							Estimated Monthly Taxes and Surcharges	\$5,801.40	\$0	\$69,616.80	12 Months
							Total with Taxes and Surcharges	\$82,301.40	\$0	\$987,616.80	12 Months

Site	Address	Requested Connection	Class of Service	Type of Connection Requested	Access Charge	CIR (Mbps)	Usage Charge	Monthly Lease Charges	One-Time Charges	Annual Charge	Specify Contract Term
All	See Site Locations in Proposal	40Gig	Layer 2	Fiber	Included	40,000					
							Total Monthly Recurring Costs	\$136,000	\$0	\$1,632,000	12 Months
							Estimated Monthly Taxes and Surcharges	\$10,313.60	\$0	\$123,763.20	12 Months
							Total with Taxes and Surcharges	\$146,313.60	\$0	\$1,755,763.20	12 Months

Hand off at each location will be at the existing Crown Castle Fiber demarks.

Excludes cross-connects and building access fees, where applicable.

The monthly recurring fees in this proposal contain only an estimate of taxes and surcharges. Any applicable taxes and surcharges will be invoiced at the actual rate at the time of invoice.

RSC